



TRAINING, SUPPORT, AND MUCH MORE

PARTNER PROGRAM



CERTIFIED EXPERTISE

WITH THE SECUREPOINT PARTNER PROGRAM.



Expand expertise

Become an IT security professional with trainings from the Securepoint Academy.



Always at the forefront

Exclusive early access to new developments and NFR licenses.

The IT security landscape is changing rapidly. Attacks are becoming more complex and requirements are increasing — both technically and organizationally. For system houses, IT service providers, and specialist retailers, this means that only those who continuously expand their expertise and remain flexible can survive in a competitive environment and provide their customers with optimal protection.

Flexible entry – anytime and without obstacles

Want to get started right away? No problem! You can join the Securepoint partner program immediately — regardless of which partner status you want to start with. After registering, you will be assigned your desired status immediately. The corresponding online training courses are available around the clock. This means you can learn flexibly and at your own pace without having to rely on fixed schedules. Especially in everyday IT work, where projects and customer inquiries take priority, this flexibility is worth its weight in gold!

Extensive content – knowledge that pays off

Depending on your partner status — Operator, Certified, or Professional — you will receive access to specially tailored training content in our Securepoint Academy. The offerings range from basic webinars to challenging certification courses and practical skills training. This ensures that you and your team are well equipped for all Securepoint products and solutions. In addition, certified IT security knowledge is a real competitive advantage and a decisive argument in customer discussions. Well-trained technicians ensure satisfied customers!

Low costs – predictable continuing education

With low monthly participation fees for the partner program, your budget remains flexible and you retain full control over costs. Expenses are transparent and predictable — with no hidden additional costs. New team members can be integrated at any time, and even if someone leaves the company, the investment is not lost: membership can simply



Best support

Fast and expert support from Securepoint customer service.



Securepoint certified

Demonstrate your expertise through certification and listing in the Partner finder.

be transferred to a new colleague. This keeps training costs manageable and allows you to invest specifically in your team's qualifications.

Immediate partner status — immediate start, full support

Once you have registered, you are officially a Securepoint partner — no waiting, no risk. You can take the necessary certification exams later within the defined period. This gives you planning security and the opportunity to benefit from all the advantages immediately: access to training courses, product test licenses for internal use, and — once you have operator status — visibility on the Securepoint website, including proof of your acquired certificates.

Partnership on equal terms — support that really supports you

IT security is teamwork. That's why, as a Securepoint partner, you not only receive training, but also first-class support: our experienced support team in Lueneburg/Germany is available to assist you free of charge with all technical questions — from setup to operation of the solutions.

Highlights at a glance

For tech professionals

- Direct access to the latest online training courses
- Comprehensive, practical content
- Practical certifications
- Free, expert support

For the management

- Low, predictable monthly costs for training
- Flexible team development
- Reputation boost and visibility
- Growth in the IT security market

SecurITy
made
in
Germany

SecurITy
made
in
EU
Trust Seal
www.teletrust.de/itsmie

•• SECUREPOINT

PARTNER PROGRAM OVERVIEW

	 Operator	 Certified	 Professional
Current basic training courses	✓	✓	✓
Product presentations	✓	✓	✓
Initial installations (rollout webinars)	✓	✓	✓
Operator Trainings (e.g. UTM-Firewall, Antivirus Pro, Backup, Mobile Security, Email Archiv, VPN, Managed Services, Cloud, DNS, HA, IPSec, IPv6, Proxy, Regex, Support, TLS, VoIP)	✓	✓	✓
Certified Trainings (e.g. UTM-Firewall, Antivirus Pro, Backup, Mobile Security, Email Archiv, DNS, IPv6, Support and Troubleshooting, Wireguard)		✓	✓
Professional Trainings (e.g. UTM-Firewall, Antivirus Pro, Backup, Mobile Security, Email Archiv, Beyond Boundaries)			✓
Managed Service Management (fundamentals)	✓	✓	✓
Managed Service Management (practical implementation)			✓
Managed Security			✓
Discount for training courses		✓	✓
NFR licenses	✓	✓	✓
Support	Standard+	Fokus	Premium
Listing on the website	✓	✓	✓
Participation in beta testing (Reseller preview)		✓	✓
Partner story			✓

The minimum contract term is 12 months. Automatic monthly billing. Prices per person.

More information: www.securepoint.de/partner-program or by email to schulung@securepoint.de

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 **SECUREPOINT**

Presented by your Securepoint partner